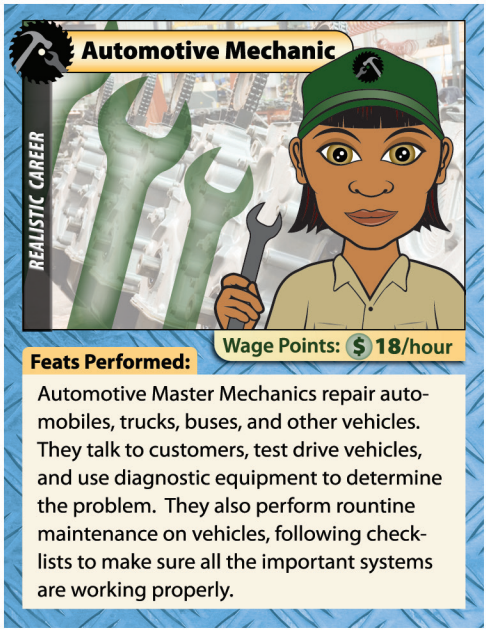
A

Accountant
CONVENTIONAL CAREER
Wage Points: $30/hour
Feats Performed:
Accountants use math to help companies and individuals keep track of their finances. They calculate costs and revenues, and write reports and statements to keep company managers informed. They file taxes and research the current year's tax laws to make sure they comply with the law, and save their clients as much money as possible.

B

Archaeologist
INVESTIGATIVE CAREER
Wage Points: $31/hour
Feats Performed:
Archeologists study human life and culture from the distant past. They learn about the past by digging up the artifacts left behind, including bones, pottery, and buildings. They describe and record artifacts and try to determine what they mean. They also write recommendations for conserving and interpreting their findings.

C


Automotive Mechanic
REALISTIC CAREER
Wage Points: $18/hour
Feats Performed:
Automotive Master Mechanics repair automobiles, trucks, buses, and other vehicles. They talk to customers, test drive vehicles, and use diagnostic equipment to determine the problem. They also perform rountine maintenance on vehicles, following checklists to make sure all the important systems are working properly.

D

Camera Operator
ARTISTIC CAREER
Wage Points: $16/hour
Feats Performed:
Camera operators use special cameras to film movies, television programs, news events, sporting events, and commercials. They may work in a studio, or on location. Camera operators for news programs must be able to set up their equipment quickly to capture up-to-the-minute news events as they happen.

E

Carpet Installer
REALISTIC CAREER
Wage Points: $12/hour
Feats Performed:
Carpet Installers cut and lay carpet. They measure the room, calculate the area and materials they will need, estimate the cost, and make a layout plan. If necessary, they remove the old carpet, then they clean and check the floor, put down tack or tape, and lay the pad. Finally they cut, lay, and stretch the carpet.

F

Chef
ENTERPRISING CAREER
Wage Points: $21/hour
Feats Performed:
A Chef or Head Cook plans the menu for a restaurant, often inventing their own unique recipes. Chefs supervise the activities of the other cooks and food preparation workers, plan what food and supplies they will need to order, estimate the costs of the ingredients, and determine how the food should be presented. May participate in cooking.

F

CAREER HEROES

Chef

Super Powers (Skills): Time Management, Negotiation, Service Orientation, Instructing, Equipment Maintenance, Monitoring, Judgment and Decision Making, Equipment Selection, Management of Financial Resources, Reading Comprehension

Mental Powers (Knowledge): Production and Processing, Administration and Management, Customer and Personal Service, Food Production, Education and Training, English Language, Personnel and Human Resources

Tools Mastered: Knives, slicing machines, graters, ovens and stoves, food thermometers, nutrition analysis software

Training: Vocational or Technical School (1 to 2 years)

Number of Heroes in this Career (Montana): 374

Hospitality and Tourism Cluster

C

CAREER HEROES

Automotive Mechanic

Super Powers (Skills): Troubleshooting, Repairing, Equipment Selection, Active Learning, Reading Comprehension, Critical Thinking, Complex Problem Solving, Installation, Active Listening, and Equipment Maintenance

Mental Powers (Knowledge): Mechanics, Computers and Electronics, Customer and Personal Service, Education and Training

Tools Mastered: Hammers, specialty wrenches, diagnostic tools, auto scanners, gear puller tools, computers

Training: Vocational or Technical School (1 to 2 years)

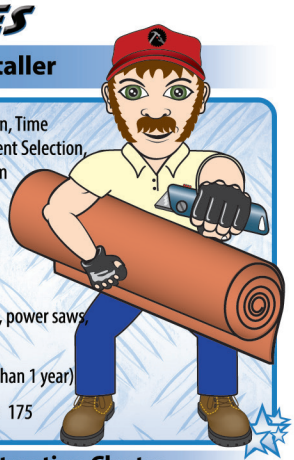
Number of Heroes in this Career (Montana): 3,639

Transportation, Distribution, and Logistics Cluster

E

CAREER HEROES

Carpet Installer



Super Powers (Skills): Mathematics, Installation, Time Management, Instructing, Coordinating, Equipment Selection, Judgment and Decision Making, Complex Problem Solving, Management of Personnel Resources

Mental Powers (Knowledge): Customer and Personal Service, Mathematics, Public Safety and Security, Mechanics

Tools Mastered: Glue guns, floor scraper blades, power saws, staple guns, carpet shears, utility knives

Training: Long-term on-the-job training (more than 1 year)

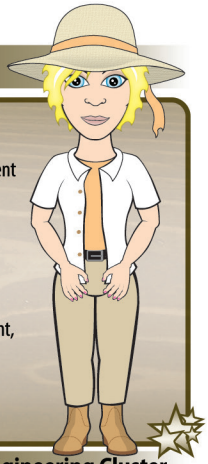
Number of Heroes in this Career (Montana): 175

Architecture and Construction Cluster

B

CAREER HEROES

Archaeologist



Super Powers (Skills): Writing, Reading Comprehension, Critical Thinking, Active Learning, Science, Complex Problem Solving, Time Management, Instructing, Speaking, Management of Financial Resources

Mental Powers (Knowledge): History and Archeology, Sociology and Anthropology, English Language, Geography, Education and Training, Mathematics, Administration and Management, Clerical

Tools Mastered: Digital calipers, Laboratory sifting equipment, Laser line levels, Shovels, Trowels, Computers, cameras, maps

Training: Bachelor's Degree (4 years of college) or higher

Number of Heroes in this Career (Montana): 56

Science, Technology, Mathemathics, and Engineering Cluster

D

CAREER HEROES

Camera Operator

Super Powers (Skills): Active Listening, Time Management, Operation and Control, Coordination, Speaking, Reading Comprehension, Critical Thinking, Operation Monitoring, Equipment Selection, Social Perceptiveness

Mental Powers (Knowledge): Computers and Electronics, Communications and Media, English Language, Customer and Personal Service, Telecommunications

Tools Mastered: Motion picture and video cameras, camera mounts, light meters, video editing equipment

Training: Long-term on-the-job training (more than 1 year)

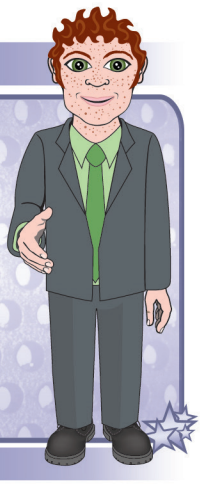
Number of Heroes in this Career (Montana): 119

Arts, Audio/Visual Technology, and Communications Cluster

A

CAREER HEROES

Accountant



Super Powers (Skills): Mathematics, Active Listening, Critical Thinking, Monitoring, Judgment and Decision Making, Active Learning, Reading Comprehension, Systems Analysis, Systems Evaluation, Coordinating

Mental Powers (Knowledge): Mathematics, Economics and Accounting, Customer and Personal Service , English Language, Computers and Electronics, Law and Government, Clerical, Personnel and Human Resources

Tools Mastered: Computers, personal digital assistants

Training: Bachelor's Degree (4 years of college)

Number of Heroes in this Career (Montana): 3,538

Finance Cluster

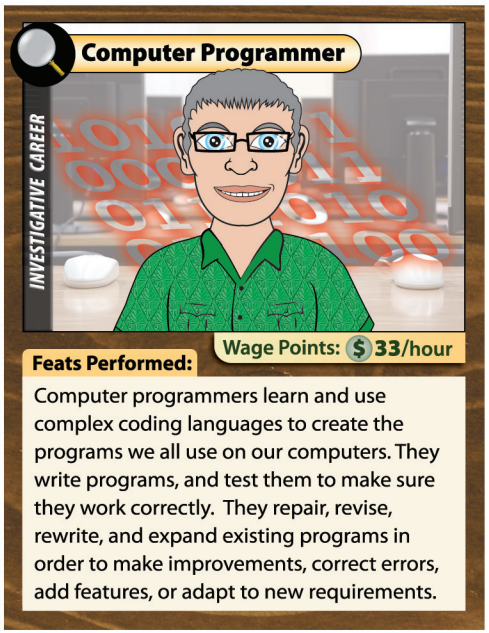
A

Chief Executive
ENTERPRISING CAREER
Wage Points: $52/hour
Feats Performed:
Chief Executives (also called CEOs) run companies or organizations. They make decisions about company policies and the overall direction their business should take. They plan company budgets, coordinate departments, and negotiate deals and contracts with other businesses. They are the highest level of company management.

B

Civil Engineer
REALISTIC CAREER
Wage Points: $36/hour
Feats Performed:
Civil Engineers plan, design, and oversee the construction of roads, airports, bridges, dams, pipelines, power plants, water and sewage systems, and other public structures. They may prepare and present reports to inform the public of projects that may effect them. They also estimate the cost of projects, including materials and labor.

C


Computer Programmer
INVESTIGATIVE CAREER
Wage Points: $33/hour
Feats Performed:
Computer programmers learn and use complex coding languages to create the programs we all use on our computers. They write programs, and test them to make sure they work correctly. They repair, revise, rewrite, and expand existing programs in order to make improvements, correct errors, add features, or adapt to new requirements.

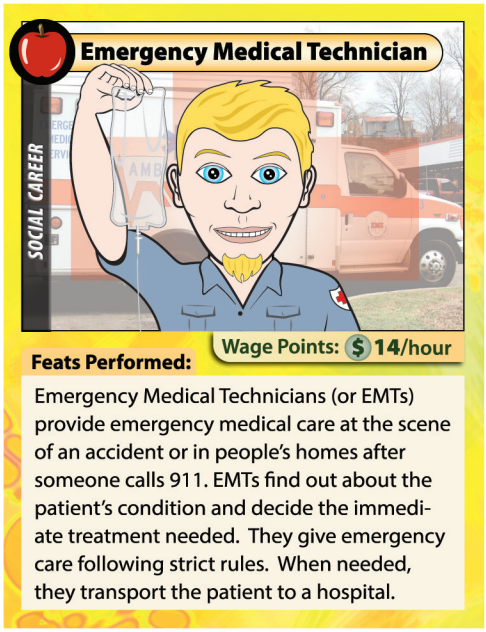
D

Dietician/Nutritionist
INVESTIGATIVE CAREER
Wage Points: $24/hour
Feats Performed:
Dieticians and nutritionists study how our bodies use the foods we eat. They help people choose foods that will keep their bodies healthy. They teach people about the basic food groups, vitamins, minerals, fats, and fiber. They plan menus for patients in hospitals or for cafeterias in places like schools and rest homes.

E

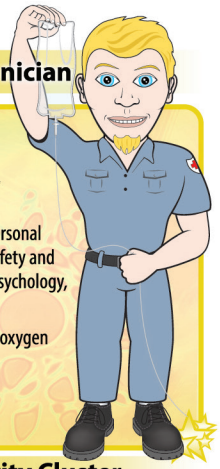
Electrical Engineer
REALISTIC CAREER
Wage Points: $43/hour
Feats Performed:
Electrical Engineers design, develop, test, and maintain electrical systems and equipment that people use every day, from power generators to cell phones. They usually specialize in one area, work closely with customers, work in teams, and spend long periods sitting indoors. In Montana, all engineers must earn a professional license.

F


Emergency Medical Technician
SOCIAL CAREER
Wage Points: $14/hour
Feats Performed:
Emergency Medical Technicians (or EMTs) provide emergency medical care at the scene of an accident or in people's homes after someone calls 911. EMTs find out about the patient's condition and decide the immediate treatment needed. They give emergency care following strict rules. When needed, they transport the patient to a hospital.

CAREER HEROES

Emergency Medical Technician



Super Powers (Skills): Active Listening, Critical Thinking, Speaking, Coordinating, Service Orientation, Social Perceptiveness, Judgment and Decision Making, Monitoring, Reading Comprehension, Writing

Mental Powers (Knowledge): Medicine, Customer and Personal Service, English Language, Education and Training, Public Safety and Security, Transportation, Personnel and Human Resources, Psychology, Therapy and Counseling, Law and Government

Tools Mastered: Airway suction units, stretchers, syringes, oxygen masks, splints, emergency vehicles

Training: Vocational/Technical School (1-2 years)

Number of Heroes in this Career (Montana): 736

Law, Public Safety, and Security Cluster

F

CAREER HEROES

Computer Programmer

Super Powers (Skills): Programming, Critical Thinking, Complex Problem Solving, Active Learning, Reading Comprehension, Learning Strategies, Operations Analysis, Active Listening, Technology Design, Troubleshooting

Mental Powers (Knowledge): Computers and Electronics, English Language, Mathematics

Tools Mastered: Computer servers, Desktop computers, Mainframe operating systems, Serial port cards, Compiler and decompiler software, Data base management system software, Program testing software, Web platform development software

Training: Bachelor's Degree (4 years of college)

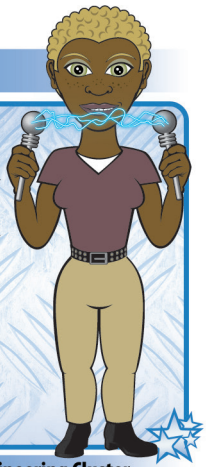
Number of Heroes in this Career (Montana): 1,270

Information Technology Cluster

C

CAREER HEROES

Electrical Engineer



Super Powers (Skills): Active Listening, Troubleshooting, Critical Thinking, Reading Comprehension, Complex Problem Solving, Technology Design, Active Learning, Systems Analysis, Judgment and Decision Making, Time Management

Mental Powers (Knowledge): Engineering and Technology, Computers and Electronics, Mathematics, English Language, Design, Physics, Telecommunications, Production and Processing

Tools Mastered: Laboratory evaporators, spectrometers, signal generators, semiconductor process systems

Training: Bachelor's Degree (4 years of college) or higher

Number of Heroes in this Career (Montana): 536

Science, Technology, Mathematics, and Engineering Cluster

E

CAREER HEROES

Civil Engineer

Super Powers (Skills): Reading Comprehension, Complex Problem Solving, Critical Thinking, Active Listening, Coordinating, Judgment and Decision Making, Speaking, Time Management, Writing, Management of Personnel Resources

Mental Powers (Knowledge): Engineering and Technology, Design, Building and Construction, Mathematics, English Language, Physics, Transportation, Administration and Management, Customer and Personal Service, Public Safety and Security

Tools Mastered: Compasses, distance meters, levels, scales, Computer Aided Design (CAD) software, map creation software

Training: Bachelor's Degree (4 years of college)

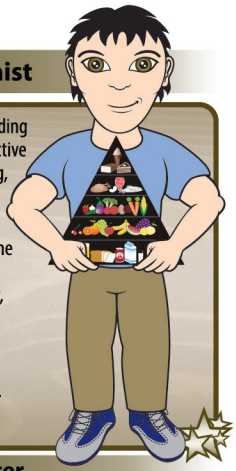
Number of Heroes in this Career (Montana): 1,527

Transportation, Distribution and Logistics Cluster

B

CAREER HEROES

Dietician/Nutritionist



Super Powers (Skills): Active Listening, Instructing, Reading Comprehension, Speaking, Writing, Time Management, Active Learning, Critical Thinking, Judgment and Decision Making, Social Perceptiveness

Mental Powers (Knowledge): Education and Training, Customer and Personal Service, English Language, Medicine and Dentistry, Psychology, Mathematics, Therapy and Counseling, Food Production, Sociology and Anthropology, Computers and Electronics

Tools Mastered: Hydrostatic weighing machines, calorimeters, glucose monitors, impedance meters

Training: Bachelor's Degree (4 years of college) or higher

Number of Heroes in this Career (Montana): 212

Health Science Cluster

D

CAREER HEROES

Chief Executive

Super Powers (Skills): Judgment and Decision Making, Management of Financial Resources, Coordinating, Critical Thinking, Negotiation, Active Listening, Monitoring, Complex Problem Solving, Reading Comprehension, Speaking

Mental Powers (Knowledge): Administration and Management, Economics and Accounting, Law and Government, Customer and Personal Service, Sales and Marketing, Personnel and Human Resources, Public Safety and Security, Mathematics

Tools Mastered: Notebook and desktop computers, personal digital assistants, mobile phones, business software

Training: Bachelor's Degree (4 years) + Work Experience

Number of Heroes in this Career (Montana): 647

Business, Management, and Administration Cluster

A

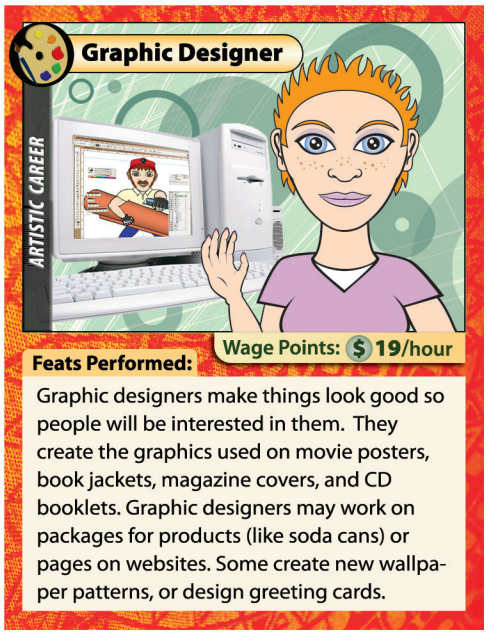
A

Fish and Game Warden
REALISTIC CAREER
Wage Points: $25/hour
Feats Performed:
Fish and Game Wardens patrol an assigned area to prevent poaching and other fish and game law violations. When necessary, they make arrests and compile evidence for court actions. They investigate reports of damage to crops or property by wildlife, and compile biological data. They sometimes assist other local law enforcement agencies.

B

Fitness Instructor
SOCIAL CAREER
Wage Points: $16/hour
Feats Performed:
Fitness trainers help people set and reach fitness goals. They determine a person's physical condition, then suggest exercises that will help them the most. They show people how to do exercises correctly. They may keep records of clients' exercise sessions and progress. Some fitness trainers lead exercise classes, such as aerobics.

C


Graphic Designer
ARTISTIC CAREER
Wage Points: $19/hour
Feats Performed:
Graphic designers make things look good so people will be interested in them. They create the graphics used on movie posters, book jackets, magazine covers, and CD booklets. Graphic designers may work on packages for products (like soda cans) or pages on websites. Some create new wallpaper patterns, or design greeting cards.

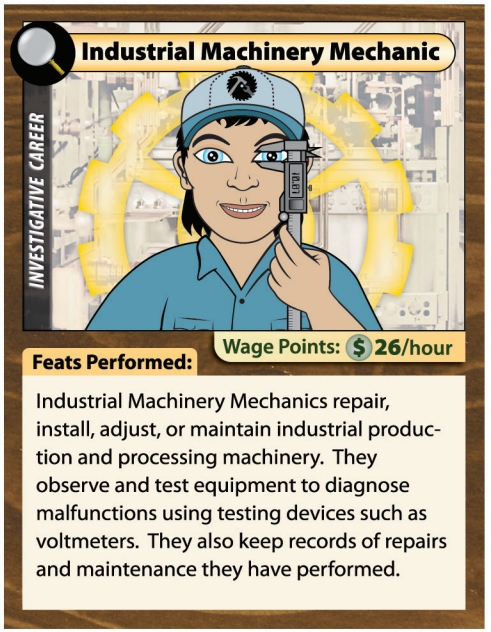
D

Hairdresser/Cosmetologist
ARTISTIC CAREER
Wage Points: $11/hour
Feats Performed:
Hairdressers and Cosmetologists provide beauty services, such as shampooing, cutting, coloring, and styling hair, and massaging and treating the scalp. They may apply makeup, dress wigs, perform hair removal, and provide nail and skin care. They also schedule appointments, maintain customer records, and handle money.

E

Home Health Aide
SOCIAL CAREER
Wage Points: $12/hour
Feats Performed:
Home Health Aides provide personal healthcare for elderly, convalescent, or disabled people in their homes, or in rest homes. They help patients with bathing, dressing, grooming, chores, food preparation, and moving from place to place. They may also keep patients company, entertaining, conversing with, and reading to them.

F


Industrial Machinery Mechanic
INVESTIGATIVE CAREER
Wage Points: $26/hour
Feats Performed:
Industrial Machinery Mechanics repair, install, adjust, or maintain industrial production and processing machinery. They observe and test equipment to diagnose malfunctions using testing devices such as voltmeters. They also keep records of repairs and maintenance they have performed.

F

CAREER HEROES

Industrial Machinery Mechanic

Super Powers (Skills): Repairing, Troubleshooting, Equipment Maintenance, Equipment Selection, Installation, Critical Thinking, Operation Monitoring, Reading Comprehension, Active Listening, Active Learning

Mental Powers (Knowledge): Mechanics, Mathematics, Engineering and Technology, Design, English Language, Production and Processing, Building and Construction

Tools Mastered: Hammers, hoists, lathes, power grinders, drill presses, computer aided design (CAD) software

Training: Long-term on-the-job training (1 to 2 years)

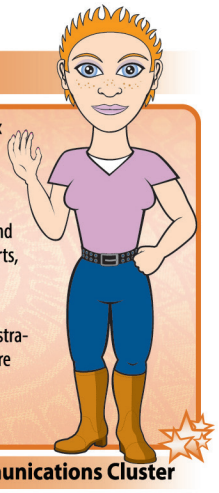
Number of Heroes in this Career (Montana): 714

Manufacturing Cluster

C

CAREER HEROES

Graphic Designer



Super Powers (Skills): Active Listening, Speaking, Complex Problem Solving, Critical Thinking, Judgment and Decision Making, Reading Comprehension, Time Management, Active Learning, Coordinating, Monitoring

Mental Powers (Knowledge): Design, Communications and Media, Computers and Electronics, English Language, Fine Arts, Sales and Marketing, Customer and Personal Service

Tools Mastered: Desktop computers, Laser printers, Image scanners, Graphics tablets, Desktop publishing software, Illustration and photo imaging software, Web page creation software

Training: Bachelor's Degree (4 years of college)

Number of Heroes in this Career (Montana): 958

Arts, Audio/Visual Technology, and Communications Cluster

E

CAREER HEROES

Home Health Aide

Super Powers (Skills): Active Listening, Reading Comprehension, Writing, Coordination, Service Orientation, Social Perceptiveness, Monitoring, Instructing, Speaking

Mental Powers (Knowledge): Customer and Personal Service, English Language

Tools Mastered: Blanket frames or lifters, Glucose monitors, Therapeutic ice packs or pillows, Transcutaneous electric nerve stimulation units, Database software, Medical software

Training: Short-term on-the -job training (1 month or less)

Number of Heroes in this Career (Montana): 1,511

Human Services Cluster

B

CAREER HEROES

Fitness Instructor

Super Powers (Skills): Instructing, Speaking, Coordinating, Monitoring, Learning Strategies, Time Management, Service Orientation, Active Learning, Equipment Selection, Social Perceptiveness

Mental Powers (Knowledge): Customer and Personal Service Education and Training, Psychology, English Language

Tools Mastered: Balance boards and disks, Emergency first aid equipment, Exercise balls, Weights, Pedometers, Calendar and scheduling software, Database software, Office software

Training: Long-term on-the-job training (more than 1 year)

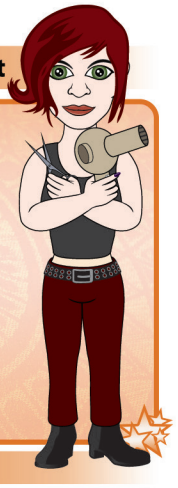
Number of Heroes in this Career (Montana): 1,240

Education and Training Cluster

D

CAREER HEROES

Hairdresser/Cosmetologist



Super Powers (Skills): Active Listening, Speaking, Time Management, Coordinating, Social Perceptiveness, Reading Comprehension, Learning Strategies, Active Learning, Equipment Selection, Critical Thinking

Mental Powers (Knowledge): Customer and Personal Service, English Language, Chemistry

Tools Mastered: Scissors, clippers, curlers, makeup applicators

Training: Vocational/Technical School (1-2 years)

Number of Heroes in this Career (Montana): 1,145

Human Services Cluster

A

CAREER HEROES

Fish and Game Warden

Super Powers (Skills): Reading Comprehension, Time Management, Active Listening, Speaking, Writing, Judgment and Decision Making, Social Perceptiveness, Critical Thinking, Coordinating, Active Learning

Mental Powers (Knowledge): Law and Government, Public Safety and Security, Biology, English Language, Psychology, Customer and Personal Service, Geography, Education and Training

Tools Mastered: Motor Vehicles, Boats, Firearms

Training: Bachelor's Degree (4 years of college)

Number of Heroes in this Career (Montana): 95

Agriculture, Food, and Natural Resources Cluster

A

Judge

INVESTIGATIVE CAREER

Wage Points: $ 23/hour

Feats Performed:

Judges preside over court cases, such as criminal trials or lawsuits. They make decisions about what evidence can be exhibited in a trial, and instruct juries on applicable laws. They sentence defendants in criminal cases, and decide penalties in civil suits. Judges also research legal issues and may perform marriage ceremonies.

B

Librarian

CONVENTIONAL CAREER

Wage Points: $ 24/hour

Feats Performed:

Librarians may work in public libraries, schools, museums, corporations, law firms, and government agencies. They select, acquire, catalogue, circulate, and maintain library materials. They may perform research, set up databases to catalogue and access information, and teach customers how to use library resources.

C

Loan Officer

ENTERPRISING CAREER

Wage Points: $ 28/hour

Feats Performed:

Loan Officers determine whether or not a bank can lend money to specific borrowers. They meet with loan applicants to answer their questions, to explain the different types of loans that are available, and to work out the terms and conditions for paying off the loan. They review loan applications and research the credit history of the applicants.

D

Market Research Analyst

INVESTIGATIVE CAREER

Wage Points: $ 26/hour

Feats Performed:

Market Research Analysts examine sales data to plan the best way to market products and increase sales in specific areas. They gather information on competitors, prices, sales, and methods of marketing and distribution. They also collect and analyze data on customer preferences, needs, and buying habits, which they use to create marketing campaigns.

E

Mining Machine Operator

REALISTIC CAREER

Mining Machine photo courtesy of Salt Union Ltd.®

Wage Points: $ 33/hour

Feats Performed:

Mining Machine Operators use machines to extract ore from mines. They operate levers to load the ore onto a conveyor or shuttle car. They also drill holes in rock to place explosives. Mining Machine Operators also monitor the machines for malfunctions, repair and adjust them, and replace worn out parts.

F

Police Officer

REALISTIC CAREER

Wage Points: $ 27/hour

Feats Performed:

Police officers maintain public safety by responding to emergencies, protecting people and property, and enforcing motor vehicle and criminal laws. They record facts to prepare reports that document incidents and activities. They monitor, note, report, and investigate suspicious persons and situations, safety hazards, and unusual or illegal activity in patrol area.

F

CAREER HEROES

Police Patrol Officer

Super Powers (Skills): Active Listening, Social Perceptiveness, Speaking, Critical Thinking, Service Orientation, Reading Comprehension, Complex Problem Solving, Monitoring, Negotiation, Persuasion

Mental Powers (Knowledge): Public Safety and Security, Law and Government, English Language, Psychology, Customer and Personal Service, Telecommunications, Sociology and Anthropology, Education and Training, Clerical

Tools Mastered: Biological evidence collection kits, Handguns, Notebook computers, Police vehicles, Two way radios, Database and spreadsheet software, Photo imaging software, Internet browsers

Training: Long-term on-the-job training (more than 1 year)

Number of Heroes in this Career (Montana): 1,586

Law, Public Safety, and Security Cluster

C

CAREER HEROES

Loan Officer

Super Powers (Skills): Active Listening, Time Management, Reading Comprehension, Persuasion, Speaking, Social Perceptiveness, Coordinating, Service Orientation, Complex Problem Solving, Active Learning

Mental Powers (Knowledge): Sales and Marketing, Customer and Personal Service, Economics and Accounting, English Language, Mathematics

Tools Mastered: Desktop computers, digital organizers, Accounting software, Office software

Training: Bachelor's Degree (4 years of college)

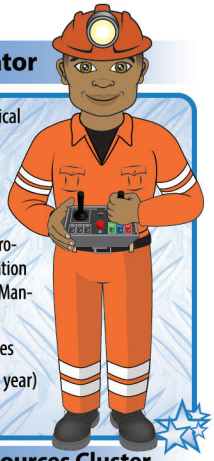
Number of Heroes in this Career (Montana): 1,267

Finance Cluster

E

CAREER HEROES

Mining Machine Operator



Super Powers (Skills): Judgment and Decision Making, Critical Thinking, Equipment Maintenance, Equipment Selection, Instructing, Systems Analysis, Learning Strategies, Operation and Control, Active Listening, and Management of Material Resources

Mental Powers (Knowledge): Mechanics, Production and Processing, Law and Government, Public Safety and Security, Education and Training, Transportation, Mathematics, Administration and Management, Geography, and Building and Construction

Tools Mastered: Self-propelled, continuous mining machines

Training: Moderate-term on-the-job training (1 month to 1 year)

Number of Heroes in this Career (Montana): 73

Agriculture, Food, and Natural Resources Cluster

B

CAREER HEROES

Librarian

Super Powers (Skills): Reading Comprehension, Active Listening, Active Learning, Instructing, Learning Strategies, Speaking, Critical Thinking, Service Orientation, Writing, Monitoring

Mental Powers (Knowledge): Customer and Personal Service, English Language, Administration and Management, Education and Training, Computers and Electronics, Clerical, Personnel and Human Resources, Communications and Media

Tools Mastered: Bookmobiles, Desktop computers, Microfiche and microfilm readers, Multi-line telephone systems, Database software, Information retrieval software, Web page creation software

Training: Master's Degree (6 years of college)

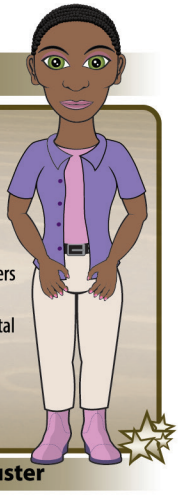
Number of Heroes in this Career (Montana): 478

Information Technology Cluster

D

CAREER HEROES

Market Research Analyst



Super Powers (Skills): Reading Comprehension, Time Management, Writing, Active Listening, Coordinating, Active Learning, Critical Thinking, Speaking, Judgment and Decision Making, Negotiation

Mental Powers (Knowledge): Customer and Personal Service, Sales and Marketing, English Language, Administration and Management, Communications and Media, Mathematics, Computers and Electronics

Tools Mastered: Desktop and notebook computers, Personal digital assistants, Analytical software, Database software, Information retrieval or search software

Training: Master's Degree (6 years of college)

Number of Heroes in this Career (Montana): 1,037

Marketing, Sales, and Service Cluster

A

CAREER HEROES

Judge

Super Powers (Skills): Active Listening, Reading Comprehension, Judgment and Decision Making, Critical Thinking, Speaking, Writing, Active Learning, Social Perceptiveness, Time Management, Complex Problem Solving

Mental Powers (Knowledge): Law and Government, English Language, Public Safety and Security, Psychology, Customer and Personal Service, Education and Treaining, Administration and Management, Therapy and Counseling, Personnel and Human Resources, Computers and Electronics

Tools Mastered: Computers, Personal digital assistants

Training: Bachelor's Degree (4 years of college) + Related work experience

Number of Heroes in this Career (Montana): 83

Government Cluster

A

Registered Nurse
SOCIAL CAREER
Wage Points: $32/hour
Feats Performed:
Registered Nurses assess patient health problems and needs, develop and implement nursing care plans, and keep medical records. They provide care to ill, injured, or disabled patients. They monitor all aspects of patient care, including diet and physical activity, and may advise patients on health maintenance and disease prevention.

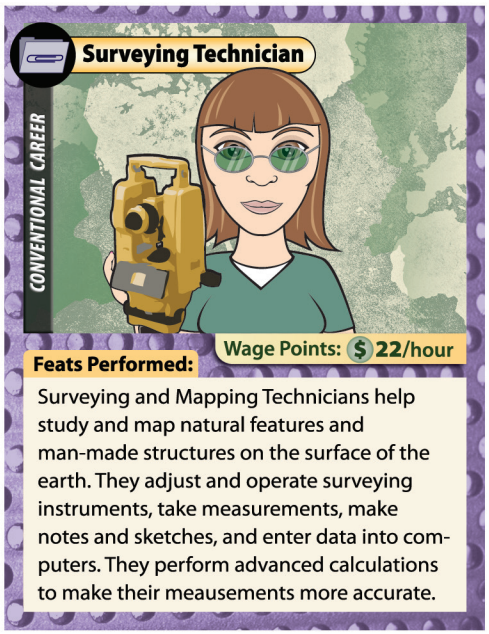
B

Sales Manager
ENTERPRISING CAREER
Wage Points: $55/hour
Feats Performed:
Sales Managers coordinate sales distribution for retail companies. They plan and direct training programs for sales staff, prepare budgets, determine prices, and plan sales and discounts. They monitor customer preferences to determine focus of sales efforts, and also resolve customer complaints about sales and service.

C

School Principal
SOCIAL CAREER
Wage Points: $40/hour
Feats Performed:
Principals (also called Education Administrators) plan, direct, and coordinate the activities of schools. They talk with parents and staff to discuss educational activities, policies, and student behavioral or learning problems. They prepare budgets, develop and coordinate new programs, direct school maintenance services, and counsel students.

D


Surveying Technician
CONVENTIONAL CAREER
Wage Points: $22/hour
Feats Performed:
Surveying and Mapping Technicians help study and map natural features and man-made structures on the surface of the earth. They adjust and operate surveying instruments, take measurements, make notes and sketches, and enter data into computers. They perform advanced calculations to make their meausements more accurate.

E

Telemarketer
ENTERPRISING CAREER
Wage Points: $9/hour
Feats Performed:
Telemarketers make telephone calls and deliver prepared sales talks to persuade potential customers to buy a product or make a charitable donation. They explain products or services and prices, and answer questions. Obtain customer information such as name, address, and payment method, and enter orders into computers.

F

Trash Collector
REALISTIC CAREER
Wage Points: $18/hour
Feats Performed:
Trash Collectors collect and dump garbage or recyclable materials. They drive trucks along established routes through residential streets and alleys, or through business and industrial areas. They drive to disposal sites to empty trucks and operate equipment that compresses the collected refuse. May be responsible for some truck maintenance.

F

CAREER HEROES

Trash Collector

Super Powers (Skills): Active Listening, Coordination, Equipment Maintenance, Critical Thinking, Learning Strategies, Operation and Control, Reading Comprehension, Social Perceptiveness, Speaking, Monitoring

Mental Powers (Knowledge): Customer and Personal Service, Transportation

Tools Mastered: Garbage trucks, hoisting devices, compressing machines

Training: Short-term on-the job training (1 month or less), must have a commercial driver's license, which may require a basic truck-driving training program (1-2 months)

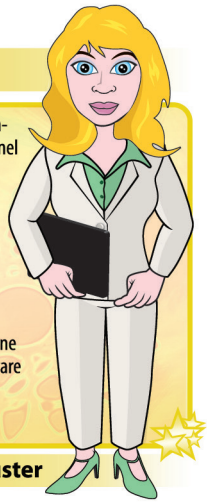
Number of Heroes in this Career (Montana): 468

Government Cluster

C

CAREER HEROES

School Principal



Super Powers (Skills): Active Listening, Reading Comprehension, Monitoring, Learning Strategies, Management of Personnel Resources, Speaking, Critical Thinking, Instructing, Social Perceptiveness, Time Management

Mental Powers (Knowledge): Education and Training, Administration and Management, English Language, Personnel and Human Resources, Customer and Personal Service, Psychology, Public Safety and Security, Law and Government, Clerical, Communications and Media

Tools Mastered: Alarm systems, desktop computers, multi-line telephone systems, two way radios, database and office software

Training: Bachelor's Degree (4 years of college) or higher

Number of Heroes in this Career (Montana): 690

Education and Training Cluster

E

CAREER HEROES

Telemarketer

Super Powers (Skills): Active Listening, Speaking, Persuasion, Reading Comprehension, Time Management, Monitoring, Negotiation, Social Perceptiveness, Critical Thinking, Learning Strategies

Mental Powers (Knowledge): Sales and Marketing, English Language, Customer and Personal Service, Telecommunications

Tools Mastered: Telephones, desktop computers, database software

Training: Short-term on-the-job training (1 month or less)

Number of Heroes in this Career (Montana): 305

Marketing, Sales, and Service Cluster

B

CAREER HEROES

Sales Manager

Super Powers (Skills): Speaking, Active Listening, Social Perceptiveness, Persuasion, Coordinating, Critical Thinking, Monitoring, Service Orientation, Judgment and Decision Making, Management of Personnel Resources

Mental Powers (Knowledge): Sales and Marketing, Customer and Personal Service, Administration and Management, English Language, Personnel and Human Resources, Economics and Accounting, Psychology, Education and Training, Mathematics

Tools Mastered: Desktop computers, notebook computers, digital organizers, database software, office software

Training: Bachelor's Degree (4 years)

Number of Heroes in this Career (Montana): 190

Business, Management, and Administration Cluster

D

CAREER HEROES

Surveying Technician

Super Powers (Skills): Complex Problem Solving, Reading Comprehension, Critical Thinking, Time Management, Judgment and Decision Making, Writing, Active Listening, Mathematics, Active Learning, Coordinating

Mental Powers (Knowledge): Mathematics, Engineering and Technology, Geography, Computers and Electronics, English Language, Design, Law and Government, Building and Construction

Tools Mastered: Distance meters, laser measuring systems, levels, sonars, computers, scanners

Training: Vocational or Technical School (1-2 years)

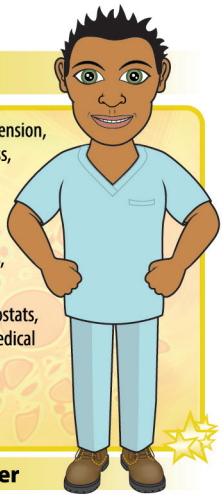
Number of Heroes in this Career (Montana): 271

Architecture and Construction Cluster

A

CAREER HEROES

Registered Nurse



Super Powers (Skills): Active Listening, Reading Comprehension, Speaking, Critical Thinking, Monitoring, Social Perceptiveness, Service Orientation, Active Learning, Coordinating, Writing

Mental Powers (Knowledge): Medicine, Customer and Personal Service, Psychology, English Language, Education and Training, Therapy and Counseling, Biology, Mathematics, Sociology and Anthropology, Public Safety and Security

Tools Mastered: Blood pressure monitors, forceps or hemostats, medical oxygen masks, peripheral intravenous catheters, medical and scheduling software

Training: Associate's Degree (2 years)

Number of Heroes in this Career (Montana): 10,659

Health Science Cluster

A

Travel Agent
ENTERPRISING CAREER
Wage Points: $19/hour
Feats Performed:
Travel Agents help their customers plan trips and vacations. They help customers decide where to go, what to see, how to get there, when to go, and where to stay. They provide travellers with useful information about their destinations. They research and compute the costs of trasportation and accommodations. They make reservations and arrange tour packages for customers.

B

Welder
REALISTIC CAREERS
Wage Points: $19/hour
Feats Performed:
Welders use hand-welding or flame-cutting equipment to weld or join metal components or to fill holes, indentations, or seams of fabricated metal products. They lay out, position, align, and secure parts before assembly, using straightedges, combination squares, calipers, and rulers. After welding, they examine the workpieces for defects.

C

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B

CAREER HEROES
Welder
Super Powers (Skills): Active Listening, Mathematics, Equipment Selection, Time Management, Critical Thinking, Reading Comprehension, Equipment Maintenance, Speaking
Mental Powers (Knowledge): Mechanics, Design
Tools Mastered: Blow torches, arc welders, welding masks and other protective equipment, drill presses, computer aided design (CAD) software, project management software
Training: Long-term on-the-job training (more than 1 year)
Number of Heroes with this Career (Montana): 1,045
Manufacturing Cluster

D

A

CAREER HEROES
Travel Agent
Super Powers (Skills):
Active Listening, Service Orientation, Reading Comprehension, Speaking, Social Perceptiveness, Time Management, Active Learning, Coordinating, Mathematics, Persuasion
Mental Powers (Knowledge):
Customer and Personal Service, Geography, Sales and Marketing, Transportation, English Language, Clerical
Tools Mastered: Telephones, desktop computers
Training: Vocational/Technical School (1-2 years)
Number of Heroes in this Career (Montana): 264
Hospitality and Tourism Cluster